

Message Text

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ACTION AF-05

INFO OCT-01 EUR-06 ISO-00 EB-05 DOTE-00 DRC-01 RSC-01 /019 W
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R 011443Z JUL 74

FM AMEMBASSY LIBREVILLE

TO SECSTATE WASHDC 5560

USDOC WASHDC

INFO AMEMBASSY ABIDJAN

USMISSION EC BRUSSELS

AMEMBASSY PARIS

AMEMBASSY YAOUNDE

LIMITED OFFICIAL USE LIBREVILLE 0825

E.O. 11652: N/A

TAGS: ETRN, BEXP, GB, US

SUBJ: TRANSGABON RAILROAD: OPENING OF BIDS

REF: LIBREVILLE 0781

1. FIRST BID OPENING CEREMONY TOOK PLACE AS SCHEDULED
MORNING JULY 1. PRESIDED OVER BY OCTRA DIRECTOR MASSON,
IT WAS ATTENDED ON U.S. SIDE BY AMBASSADOR AND G.E. REPS
(FERRIS AND GBAPOMA). FED, FRENCH, ITALIAN AND JAPANESE
REPS ALSO PRESENT ALONG WITH SEVERAL FIRM REPS.

2. AFTER SOME DISCUSSION, IT WAS DECIDED FOR VARIOUS
REASONS TO POSTPONE OPENING OF BIDS FOR LOTS (TENDERS)
2, 6 AND 7. LOTS 8, 9 AND 10 WERE OPENED.

3. LOT 8 CONTAINED THREE SUB-LOTS. THERE WERE THREE
BIDS FOR SUB-LOT 1 (CRANE): CAILLARD (FRENCH)
2,530,000 FRENCH FRANCS; RAOUL NEVEU (FRENCH)
2,660,000 FRENCH FRANCS; AND NISSHOI WAI AMERICAN
CORPORATION (PRESUMABLY JAPANESE/AMERICAN) 402,190
U.S. DOLLARS (CIF OWENDO).

4. SUBJ-LOT 2 OF LOT 8 RECEIVED TWO BIDS (ONE ITALIAN
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AND ONE JAPANESE) AND SUB-LOT 3 OF LOT 8 RECEIVED TWO

BIDS (ONE FRENCH AND ONE JAPANESE).

5. LOT 9 HAS ELEVEN SUB-LOTS. ALL BUT TWO (SUB-LOTS 7 AND 8) WERE DIFFERED TO JULY 15 FOR DIFFERING REASONS. SUB-LOTS 7 AND 8 WERE EACH BID ON BY THE SAME TWO FIRMS (ONE FRENCH OFFERING AUSTRIAN EQUIPMENT AND ONE MULTINATIONAL OFFERING SWISS EQUIPMENT).

6. LOT 10 WHICH CONCERNED WORK-SHOP TOOLS AND EQUIPMENT WAS SO VOLUMINOUS THAT ALL DETAILS WERE NOT PROVIDED AT MEETING. EMBASSY WILL REPORT FURTHER ON THIS LOT IF ANY U.S. FIRMS INVOLVED.

7. OCTRA AND OTHER EXPERTS DESCRIBED REFTEL WILL BEGIN IMMEDIATELY STUDY OF LOTS 8, 10 AND PARTS OF 9 WHICH WERE OPENED JULY 1 WHILE LOTS 2, 6 AND 7 (AND PART OF LOT 9) TOGETHER WITH LOTS 4 AND 5 WILL NOT BE OPENED UNTIL JULY 15. LOT 3 (CONSTRUCTION WORK) WILL BE OPENED JULY 29.

8. WOULD BE USEFUL TO HAVE USG EXPERT IN RAIL EQUIPMENT HERE NOW AND IMPORTANT TO HAVE HIM HERE FOR PERIOD BEGINNING JULY 15. USG EXPERT IN RAILROAD CONSTRUCTION WORK SHOULD BE HERE BEGINNING JULY 29.

9. ANY INFO COMMERCE MAY HAVE ON WHICH U.S. FIRMS ACTUALLY SUBMITTING BIDS WOULD BE HELPFUL. ALSO ANY DETAILS ON NISSHOI WAI AMERICAN CORPORATION.

10. DECONTROL UPON RECEIPT.
MCKESSON

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